

Annex

Quotes from Partners

Spokespeople	Quotes
Chen Ze Ling, Managing Director and Group Head of Corporate and SME Banking, DBS	DBS' heritage is rooted in Singapore's economic development journey. Being a partner to businesses and enabling their growth through uncertainty is in our DNA. As the first bank to join the Centre of the Future of Trade and Investment (CFOTI), DBS is honoured to bring our expertise and capabilities to bear – to deliver solutions that help companies manage risks, build financial resilience and seize new opportunities in a complex global landscape. Resilience is more than just getting through one tough cycle; it's about building the business' capacity to adapt and stay competitive no matter the environment. We look forward to working closely with our fellow founding partners to help local companies adapt and to advance Singapore's economy in these challenging times.
Chee Yaw Chek, Vice President, Commercial, DHL Express Singapore	DHL Express is the leading global brand in international, cross-border logistics, with a broad portfolio in customs and supply chain capabilities across the globe. Amid the shifts in the global trade economy, evolving customs and trade policy are reshaping trade flow. Our global perspective positions us uniquely to navigate this complex landscape effectively. We are excited to embark on this partnership with SBF and like-minded leaders to help businesses trade more seamlessly. We are ready to support and empower businesses in Singapore to adapt to change, expand their reach internationally, and turn challenges into opportunities.
William Ng, Chief Financial Officer, Pacific International Lines (PIL)	Our partnership with SBF's CFOTI reflects PIL's commitment to advancing regional trade connectivity and enterprise innovation. Tools like the Trade AI Advisor offer practical value by simplifying complex trade rules and enabling smarter, faster decisions which are essential for companies planning to venture into new markets. As a partner, PIL looks forward to supporting Singapore businesses in expanding into emerging markets where we

	have a strong presence—helping them navigate the evolving trade landscape, and optimise logistics with efficient, sustainable solutions.
Frank Debets, Asia Pacific Customs and Trade Leader, PwC Singapore	Despite the ongoing tariff uncertainties, inaction is increasingly a lifestyle choice, not a strategy – especially if it is not based on impact research, analysis, and evaluation of options. That is not straightforward to do, though. Through collaboration, such as with SBF's Centre for the Future of Trade and Investment, we can steer Singapore companies confidently towards making the most out of global trade even in a challenging landscape.
Kala Anandarajah, Head, Competition & Antitrust and Trade, Rajah & Tann Asia	Global trade has entered a more complex and uncertain phase, with rising tariffs and non-tariff barriers reshaping the business landscape. Companies in Singapore and across the region have had to quickly work through the complexities of this new world order. As a firm with offices across Southeast Asia, Rajah & Tann Asia has and continue to aid businesses navigate the difficult environments from a legal and business centric approach - how to change and adapt identifying solutions without facing undue legal consequences. On this, we are proud to collaborate with the Singapore Business Federation and our partners on this initiative to provide businesses with the practical tools and foresight they need — not only to navigate risks, but to seize new opportunities in a changing world.
Ng Boon Heng, Executive Director and Chief Executive Officer, Temasek Foundation	The global trade environment is evolving rapidly, and businesses – including SMEs – need access to tools and partnerships that help them adapt with confidence. SMEs are important engines of Southeast Asia's economic growth. Through this partnership with SBF's CFOTI and its partners, Temasek Foundation aims to support SMEs in advancing cross-border trade by addressing trade complexity and facilitating market access, amidst global uncertainty. This will fuel greater economic vibrancy across our region.