

Results of the Poll Conducted at SBF's Future Economy Conference & Exhibition (FECE) 2018



April 2019

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1.	Profile of Respondents
2.	Business Disruption
3.	Industry Transformation Maps
4.	Innovation and Digital Transformation
5.	Jobs, Skills and Talent Management



About 198 attendees at FECE 2018 held on 22 October 2018. Up to 79 participants took part in electronic poll. About 59% of respondents were from SMEs & 18% of respondents were from Large Enterprises.



n = 79



Note: For the purpose of this report, Small and Medium-sized Enterprises (SMEs) are defined as enterprises with annual sales turnover of not more than \$\$100 million or employment size not more than 200 workers.

# Most of the respondents were from the Services (15%), Transport / Storage (12%) & Manufacturing (11%) sectors.





n = 79

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Although a notable % (44%) of respondents view the speed of disruption in their industries as rapid, SMEs lag Large Enterprises in recognising the speed of disruption.

A sizeable % of respondents still view the speed of disruption as modest.

#### EXTENT AND SPEED OF DISRUPTION IN INDUSTRY IN THE NEXT 12 MONTHS





Q1. How would you rate the extent and speed of disruption in your industry in the next 12 months? (Please select 1 option, with 1 being "Not at all" and 5 being "Extensive rapid disruption".)

Most of respondents (43%) were neutral about the measures put into place by their companies to-date to keep up with disruption. Large enterprises tend to be at the forefront of change & innovation.







Q2. How would you rate the measures and urgency put into place by your company to-date to keep up with disruption? (Please select 1 option, with 1 being "Business as usual" and 5 being "At the forefront of change & innovation".)

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Overall, the top 2 strategies to cope with business disruption are "Adopt suitable technology" (68%) & "Change business model, seek new markets & diversify" (60%).



#### **Coping with Business Disruption in the next 12 Months**

n = 65



Q3. How do you plan to cope with business disruption in the next 12 months? (Please select up to 3 options).

# Large Enterprises: Most respondents plan to "Adopt suitable technology" (85%) & "Change business model, seek new markets & diversify" (69%).



#### Large Enterprises: Coping with Business Disruption

n = 13

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Q3. How do you plan to cope with business disruption in the next 12 months? (Please select up to 3 options).

# SMEs: Most respondents plan to "Adopt suitable technology" (61%) & "Collaborate with others in the industry" (61%).



#### **SMEs: Coping with Business Disruption**

n = 38



Q3. How do you plan to cope with business disruption in the next 12 months? (Please select up to 3 options).

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# More than half of the respondents (52%) are aware of the ITMs. However, only 14% have adopted the programmes & initiatives under their ITMs.



Awareness on Industry Transformation Maps (ITMs)

n = 63



# Only 16% of SMEs are aware & have adopted the programmes & initiatives under the ITMs.

#### 58% 45% 42% 39% 16% 0% Yes, I am aware and have adopted the Yes, I am aware, but I have not adopted No, I don't think my industry is covered programmes and initiatives under my the programmes and initiatives under my under the ITMs. ITM. ITM. Large Enterprises SMEs Large Enterprises: n = 12

Large Enterprises vs SMEs: Awareness on ITMs



Q4. There are specific Industry Transformation Maps (ITMs) to help your company cope with disruption and 13 business transformation. Please select one of the options.

SMEs: n = 38

# Looking at the breakdown by industries, it appears that more needs to be done to raise awareness & encourage companies to adopt the ITM programmes & initiatives.

Industry	Yes, I am aware and have adopted the programmes and initiatives under my ITM.	Yes, I am aware but I have not adopted the programmes and initiatives under my ITM.	No, I don't think my industry is covered under the ITMs.
Transport / Storage	-	6%	5%
Manufacturing	2%	8%	3%
Services	2%	6%	3%
Finance	-	2%	5%
Information & Communications	2%	_	2%
Commerce – Wholesale	-	2%	_
Hospitality / F&B	2%	_	2%
Others	8%	16%	22%

The total may not add up to 100% due to rounding.

n = 63



For the Innovation & Digitalisation, as well as Jobs, Skills & Talent Programmes & Initiatives under the ITMs, the overall adoption rate was 9% & 7% respectively.



SINGAPORE BUSINESS FEDERATION Apex Business Chamber digitalisation. Please select one of the options.

Q11. There are programmes and initiatives in your ITM to help your company cope with jobs, skills and talent. Please select one of the options. 15

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# 8 in 10 companies view "Insufficient budget" as the top challenge faced in adopting innovation and digitalisation.



**Challenges Faced in Adopting Innovation and Digitalisation** 

# For Large Enterprises, the top 2 challenges are "Insufficient budget" & "Mindset of existing staff / Senior management resistance to change".

#### Large Enterprises: Challenges Faced in Adopting Innovation and Digitalisation



# For SMEs, the top 2 challenges are similarly "Insufficient budget" & "Mindset of existing staff / Senior management resistance to change".

# SMEs: Challenges Faced in Adopting Innovation and Digitalisation



# "Digital roadmap for my company" is the top assistance required by businesses for digital transformation.

#### **Assistance for Digital Transformation**



# For Large Enterprises, the top assistance that they require is "Learning opportunities from other companies that have successfully transformed".

#### Large Enterprises: Assistance for Digital Transformation



# For SMEs, "Digital roadmap for my company" is the top assistance that they require.

#### **SMEs: Assistance for Digital Transformation**



# Majority of the respondents would like to have funding for "IT infrastructure" for digital transformation.



#### Funding / Subsidies for Digital Transformation

SINGAPORE BUSINESS FEDERATION Apex Business Chamber

Q7. Where funding/subsidies are available for digital transformation, what are the areas that your company want the funding for? (Please select up to 3 options.)

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# For Large Enterprises, funding for "IT infrastructure" is the top wish list item.



Q7. Where funding/subsidies are available for digital transformation, what are the areas that your company want the funding for? (Please select up to 3 options.)

# For SMEs, most of the respondents would similarly like to have funding for "IT infrastructure".



#### SMEs: Funding / Subsidies for Digital Transformation

SINGAPORE BUSINESS FEDERATION Apex Business Chamber

Q7. Where funding/subsidies are available for digital transformation, what are the areas that your company want the funding for? (Please select up to 3 options.)

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# Majority of respondents stated "Resistance to adopt new technologies" as the top manpower challenge.



#### Manpower Challenges

# For Large Enterprises, "Availability of skilled labour" is the top manpower challenge.



#### Large Enterprises: Manpower Challenges

# For SMEs, "Resistance to adopt new technologies" is the top manpower challenge.



#### **SMEs: Manpower Challenges**

(Please select the top 3 options.)

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Majority of respondents require assistance on "How to redesign jobs to effectively incorporate digital technologies" to prepare their companies' workforce for the future.

Assistance for Jobs, Skills and Talent Management



Q10. What are the areas that your company will require assistance in to prepare your workforce for the future? 30 (Please select the top 3 options.)

Large Enterprises require assistance on "How to redesign jobs to effectively incorporate digital technologies" & "Diagnostic tool to help identify gaps in required skills & capabilities" to prepare their workforce for the future.



# For SMEs, most of the respondents require assistance on "How to redesign jobs to effectively incorporate digital technologies" to prepare their workforce for the future.

SMEs: Assistance for Jobs, Skills and Talent Management



# Conclusion

- Companies (both large enterprises & SMEs) regard adopting suitable technology as a key strategy to cope with business disruption. However, a sizeable percentage of respondents still view the speed of disruption as modest. Hence, there is a need to raise awareness of the speed of disruption & the need to have SMEs more at the front of change and disruption.
- More than half of the respondents are aware of the ITMs. However, more can be done to raise awareness & increase rate of adoption of programmes and initiatives under the ITMs.

#### Innovation and Digital Transformation:

- a) Top 2 Challenges Faced by Companies:
  - Insufficient budget.
  - Mindset of existing staff / Senior management resistance to change.
- b) Areas of Assistance for Companies :
  - Govt: Provide digital roadmap(s) for companies; this may be particularly useful for SMEs.
  - SBF: Offer platform / showcase of new / critical / applicable technologies and solutions. (e.g.: Tech & Innovation Month, Future Economy & Conference Exhibition)
  - SBF: Provide learning opportunities from other companies that have successfully transformed; this may be particularly useful for large enterprises. (e.g.: In Conversation series)



# Conclusion

- Jobs, Skills and Talent Management:
- a) Top 2 Challenges Faced by Companies:
  - Resistance to adopt new technologies.
  - Availability of skilled labour.
- b) Areas of Assistance for Companies :
  - Govt: Offer support on how to redesign jobs to effectively incorporate digital technologies.
  - Govt: Provide diagnostic tool(s) to help identify gaps in required skills and capabilities.
  - SBF: Provide appropriate training programmes (e.g.: SBF Business Institute training programmes).



# **THANK YOU**

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